



Enable Energy
Q3 2014 AABPA Newsletter
By Leslie Horton, VP AABPA

Enable Energy was founded in 2013 by Eric Hafter and Todd Lindstrom. After raising a private round of funding in Q4 2013, in January 2014 the company and its seasoned solar solutions team opened their doors at 12970 Earhart Avenue, Suite 200. Their mission is to accelerate the intellectual property of renewable energy as well as its storage and to invent products and roll out strategies that will expand the market and improve the overall success of solar projects. Additionally, Enable Energy is developing and building solar projects for small to medium sized commercial property owners. They also intend on doubling their headcount by the end of this year.

Eric is a visionary strategist, patent holder and renewable energy expert. With 20 years of industry leadership at PowerLight Corp. (Sun Power), Sharp Electronics Solar Division for the Americas, and Solar Power, Inc. (LDK). Eric is among a small group of proven global energy leaders who have combined technical knowhow and business acumen into commercial success with more than 340 MW (megawatts) of renewable energy installations.

Todd is a focused entrepreneur, finance authority, licensed contractor and global project developer. Todd's technical and business savvy led to growth in sales and direct investment into Paramount Solar (Solar City), Solar Power, Inc. (LDK) and Sharp Electronics Solar Division for the Americas. Todd's project portfolio includes in excess of 225 MW of renewable energy installations worldwide. He also is an expert at solar financing solutions and lives in Auburn.

Jack Patton, the Chief Technologist and inventor, is a brilliant design engineer with 40 years experience and numerous patents and patents pending for solar modules, racking systems and electronics. His focus is on creating new innovations while solving for efficiency and lower costs in manufacturing, assembly and installation. His intellectual property is installed in and on thousands of U.S. homes and landmark commercial buildings including the Staples Center in Los Angeles and White Rose Warehouse in New Jersey.

The team has been in high gear and has already introduced two exciting solar racking products: one for commercial, Solanté™, and most recently for residential, Avanza™. Deliverables will span licensing with the solar manufacturing and renewable energy industries, partnering with local manufacturers to manufacture and distribute their product lines and supporting the region's STEM (Science Technology Engineering Mathematics) education by mentoring fellows and recent graduates.

Solanté is lightweight, robust and easy-to-install and overcomes many of the challenges of various commercial roof types thereby greatly expanding the number of roofs in which solar technology can be utilized. Solanté effectively frees commercial solar panel installers from the labor, complexities, and roof-compromising liabilities of current solar panel mounting systems. It features a patent pending foot to attach the PV array to the building without any roof deck excavation, without truss attachments, without special tools or equipment, and without any risk of roof leaks. Thus roofing engineering and manufacture approvals are typically unnecessary.

Avanza™ is a rail-free, self-grounding pitched-roof system that requires no module modifications, significantly reduces installation time, and enhances roof aesthetics. Avanza's patent-pending product is a lower cost, faster-to-install solution. Its rail free system also reduces weight and installation effort in a meaningful way.

Todd Lindstrom and Eric Hafter



Solanté™ Installation



Avanza™ Installation

